



Snohomish County

DENTAL SOCIETY

Save the Date for the Next SCDS Meeting: Tuesday, November 16, 2021

Dr. Ed McGlumphy;



The Untapped Dental Market and Accelerated Implant Loading Protocols

Believe it or not, there is a large segment of the population who don't want to sit in the dental chair to have each problem tooth worked on individually, but are still willing to pay for quicker and more efficient procedures.

This program will address the topics of patient selection and work flows that allow consistent and affordable implant prosthetics, often on the same day as implant surgery. Emphasis will be on practical applications of biomechanical principles to assure long term, successful and esthetic implant restorations. The overarching goal of the program will be to give the clinician the tools and the confidence to treat a large, untapped segment of the population who may not be willing to treated with traditional dental options. This is our last meeting of the year.

The registration link will be emailed to you with the November meeting reminder, and is also posted on the SCDS website calendar. Or, call the office at 360 419-7444. Pre-Registration is required.

We are pleased to continue our partnership in 2021 with Pierce County Dental Society to offer Virtual Zoom CE meetings to our members.

Note: CE certificates will be sent to your registration email within in 7 days after the course.

PRESIDENT'S LETTER Dr. Daniel Brady, Executive Committee President



After gaining some COVID pounds at the beginning of the pandemic, I made some health goals with my family. In addition to the usual goals of exercise, eating healthy, meditation, and getting out in nature we found a huge benefit of something we had not planned into our goals. With fewer activities and commitments, we realized we were all sleeping more. After going through residency and having a young family, I knew first-hand the effects of sleep deprivation. But it wasn't until this last year I came to truly value the positive effects of adequate sleep. I recently read a book entitled, *Why We Sleep* by Matthew Walker, PhD. I didn't realize what a super power sleep provides. It is not just a part of our health and happiness, it is the foundation. I admit that I still struggle to get the recommended eight hours, but I realize all aspects of life are better with adequate sleep.

I hope to see many of you at the **Pacific Northwest Dental Conference** on **November 11-13th. Stay healthy and safe!**

OUR SCDS FOUNDATION: 27 YEARS OF SUPPORTING LOCAL CAUSES

This is a great time of year to talk about all that our SCDS Foundation brings to Snohomish County. Since it's founding in 1994, the Foundation has been a key player in the growth of dental resources throughout our area. In fact, the precursor to the Foundation was the lack of dental operatories available at the Community Health Clinics in Snohomish County. Several members saw a need, and partnered with the Medical Society, to raise money. The initial Gala event was a huge success and raised funds for dental health, among other things. As time went on the SCDS members wanted more say over where their contributions were going, and the Snohomish County Dental Foundation was born.

Early support went to the Lake Washington Technical College Hygiene program, along with Toothapalooza at the Imagine Children's Museum in Everett. For 15 years, children have received mini-dental exams at no charge on Toothapalooza Night, and thousands of oral hygiene kits have been distributed to school children all over the county. The Foundation has give away over \$278,000 in it's 27 years. Sno-Isle Technical School has been a big benefactor. As they graduate Dental Assistants, we all benefit from a more robust workforce. Remember that it's easy to give to the Foundation through Amazon Smiles and through Fred Meyer. You can also make a donation to our Foundation when you renew your membership dues. When you give to the Snohomish County Dental Foundation, you are adding to the cycle of growth in our dental community and in the wellbeing of Snohomish County citizens. It's a time of year when we think about all that we are grateful for, and maybe share a little from our bounty.



Hello, 2022!

New Year, New Venue!

In case you didn't hear, after nearly 30 years at the Mill Creek Country Club, SCDS will be moving to a new venue for our general member meetings. After much research, the Executive Committee has decided to hold our meetings at Shawn O'Donnell's in Everett. The EC, and staff, researched numerous options. We also surveyed our membership and heard what you wanted in a venue. Shawn O'Donnell's is used by several other community clubs. We are looking forward to easy freeway access, ample parking and affordable accommodations. The restaurant is located just east of I-5 on 128th Street SW. They have a large banquet facility adjacent to their spacious parking lot. The banquet room has space for up to 80 attendees, so we encourage members to make their reservations early to avoid missing out. Shawn O'Donnell's has been locally owned since 1994. We will continue to explore other possible locations for the Fall of 2022. Watch our enews, and Facebook, for more details in January. Above all, we are excited to meet in person after almost two years. We look forward to seeing you again soon!

YOUR SCDS OFFICERS:

President:

Dr. Daniel Brady

President-Elect:

Dr. Clio Samia-Lindenauer

Secretary:

Dr. Nicholas Conley

Treasurer:

Dr. Andrew Sholudko

Past-President:

Dr. B. Ardi Pribadi

Executive Committee:

Dr. Jennifer Chan

Dr. Ji Won Gwak

Dr. Brendan Lopez

Dr. Tania Tran

Dr. Allan Wattimena

Executive Director:

Sandra Anderson

SCDS Mailing Address:

6202 4th Ave NW

Seattle WA 98107

Phone/TEXT: (360) 419-7444

E-mail: info@scdentists.org

Website: www.scdentists.org

CLASSIFIEDS

AVAILABLE OPPORTUNITIES:

Mill Creek - 3 computerized ops, plumbed for 4, COVID annualized collections in 2020 were \$343K within a 3-day work week.

Bellevue - Start-up. Three ops plumbed for 4. Brand new facility and equipment.

Bellingham - Beautiful five op practice open three days a week with 1,000 active patients available for immediate sale.

South King County - Modern, completely digital with 5 ops, plumbed for 6. Collected \$772k in 2020 with 2-month closure due to COVID

Everett - Open 2 days per week and refers out all Endo, Perio, Ortho, Oral Surgery, and Pedo. 3 ops plumbed for 4, with 1,300 sq. ft. space with adjacent room to expand. Collecting in the mid \$200K with 40% net.

Contact Practice Management

Associates: 206.209.1990

www.practicemanagementassociates.org

Need help with your high fear patients? I have treated over 4000 patients with IV Sedation. I am local, flexible and can accommodate your schedule. You can also refer your patient if you choose not to treat them. Aubrey Carter Jr., DDS (425) 501-9555.

Dental Software Testing: Dr. Kevin Dang develops patient communication software Dental Contact Center (DCC) for Open Dental, Dentrix, EagleSoft. He looks for local computer savvy dentists and clinics to test DCC. It's a plus if those clinics also use software such as Lighthouse, or Solution-Reach. Please email him at KevinDangDDS@gmail.com. He appreciates your help in creating advanced software for dentistry.

North End - Perio Practice, Collections pacing \$1.6 M, 6 Operatories, State of the Art Equipment, Timeless Design, Open 4 days a week. Contact practicesalesnw@gmail.com or 253-290-9329

*Warm Wishes
to all our
Members!*

**We are grateful
for you!**

Thank you for being a part of this strong, supportive community of professionals.



BLS/CPR TRAINING

We will *not* be offering BLS/CPR training in the immediate future. However, we are offering a wide variety of resources on our website so you can access training for you and your staff. Look on our website landing page for details on providers and online classes.

ANNOUNCEMENTS

★ **Thanks to our Program sponsors for November:
*Practice Management Associates and Wells Fargo Bank***

★ **Thanks to our Newsletter sponsors for November:
*Big Sky Northwest, Practice Management Associates, WDIA, Wells Fargo Bank.***

Thanks to all our valuable sponsors for a year of support!

Hard to believe it's almost time for holiday shopping! This year, as you buy your seasonal feast... or gifts for the kids, help our Snohomish County Dental Foundation. It's so easy to add up contributions! It's like giving an extra gift.

1) Fred Meyer Community Rewards - Take 2 minutes to link your Rewards card and earn a donation for our Foundation every time you shop. **Go to www.fredmeyer.com/communityrewards** search by our name or non-profit #UJ743 This is an easy way to support our Foundation!

2) Shop www.Smile.Amazon.com

Next time you place an Amazon order, simply search & select Snohomish County Dental Foundation. Amazon donates 0.5% of the price of your eligible AmazonSmile purchases to the charitable organization of your choice. AmazonSmile is the same Amazon you know. Same products, same prices, same service. Thanks to everyone already donating! \$1 = 1 toothbrush kit for 1 child.

